

**Company Name** : Ally Financial Inc.

**Reference Link** :  
<https://recruiting.adp.com/srccar/public/RTI.home?d=AllyCareers&c=1125607#/>

**Duration** : 12 - Weeks (5/21/18 - 8/10/18).

**Place of Internship** : Little Rock, AR, USA

**Deadline to Apply** : Not mentioned in job description.

**Other Details** : Ally's compensation program offers market-competitive base pay and company goals. Ally offers a variety of benefits to their interns which includes: 2 Paid Holidays (Memorial Day & July 4th), 1 Personal Holiday, 8 hours of Volunteer Time Paid Off.

**Department** : Financial Services.

**Requirements** : A rising Junior or Senior in a full-time undergraduate program. Maintain a GPA of at least 3.0. Candidates should reside in a commutable distance from the Ally location to which they are assigned. Eligible to work in the US for any employer without sponsorship from the company.

**Job Description** : Your internship with Ally will move you from Educated to Experienced; connecting you with diverse teams and functions across the country. You will have the opportunity to interact with Ally's leadership and learn from their personal successes. The 12-week Ally Internship Program (5/21/18 - 8/10/18) seeks to guide and mentor students with development opportunities designed to provide a bridge between the academic world and the world of business.

**Company Name** : Rockline Industries.

**Reference Link** :  
<https://rocklineind-openhire.silkroad.com/epostings/index.cfm?fuseaction=app.jobInfo&version=1&jobid=2286>

**Duration** : May/June 2018 through August 2018.

**Place of Internship** : Sheboygan, Wisconsin, United States.

**Deadline to Apply** : Until 10/20/17.

**Other Details** : Providing \$250 /per month housing stipend provided, if relocate.

**Department** : Product Management.

**Requirements** : Working towards a Bachelor's degree in Business, Project Management, or related field. Strong experience in Microsoft Excel, Word.

**Job Description** : Participate in activities with cross-functional teams that include Operations, Product Development, Packaging, Marketing, Sales, and Quality Assurance to create, develop, commercialize, and launch a product project on time, on budget and per defined scope.

Identify most efficient timeline and resource utilization to achieve project success and make decisions that will impact the project timeline and outcomes.

Assist with managing project transitions such that appropriate customers are prioritized and write-offs are minimized.

Assist with short-term, and ad-hoc projects from start up to completion. Provide support for category specific and/or customer specific projects such as creating costing, sample, and packaging requests.

Assist with analyzing costs and facilitating proposals to get best value for the business and customers.

**Company Name** : Rockline Industries.

**Reference Link** : <https://rocklineind-openhire.silkroad.com/epostings/index.cfm?fuseaction=app.jobInfo&version=1&jobid=2287>

**Duration** : May/June 2018 through August 2018.

**Place of Internship** : Sheboygan, Wisconsin, United States.

**Deadline to Apply** : Until 10/20/17.

**Other Details** : Providing \$250 /per month housing stipend provided, if relocate.

**Department** : Supply Chain/Purchasing.

**Requirements** : Currently pursuing a Bachelor's Degree in business, operations, supply chain, finance/accounting or any related field. Proficient in MS Office products (Excel, PowerPoint, Word), & familiar with ERP/MRP/MPS software systems.

**Job Description** : This opportunity will allow you to get hands on experience with a complex supply chain in a fast paced manufacturing environment. You will have the ability to manage projects which will have a direct impact on a company's bottom line, and be empowered to improve or create new methods/processes?

**Company Name** : Rockline Industries.

**Reference Link** :  
<https://rocklineind-openhire.silkroad.com/epostings/index.cfm?fuseaction=app.jobInfo&version=1&jobid=2285>

**Duration** : January 2018-August 2018.

**Place of Internship** : Sheboygan, Wisconsin, United States.

**Deadline to Apply** : Until 10/20/17.

**Other Details** : Providing \$250 /per month housing stipend provided, if relocate.

**Department** : Logistics.

**Requirements** : Currently a junior (preferred) in college pursuing an undergrad degree in business, operations, supply chain, or any related field. May consider recent graduate.

Course work in Operations, Supply Chain, Lean/Six-Sigma, and/or Continuous Improvement

Familiar with MS Office products (Access, Excel, PowerPoint, Word).

**Job Description** : During this co-op, your responsibilities will consist of providing strategic support to the following Supply Chain functions at a global level: Customer service, logistics/Transportation , Inventory Management , Scheduling and/or Replenishment , Warehousing.

**Company Name** : Rockline Industries.

**Reference Link** :  
<https://rocklineind-openhire.silkroad.com/epostings/index.cfm?fuseaction=app.jobInfo&version=1&jobid=2284>

**Duration** : May 2018-December 2018.

**Place of Internship** : Sheboygan, Wisconsin, United States.

**Deadline to Apply** : Until 10/20/17.

**Other Details** : Providing \$250 /per month housing stipend provided, if relocate.

**Department** : Logistics.

**Requirements** : Currently a junior (preferred) in college pursuing an undergrad degree in business, operations, supply chain, or any related field. May consider recent graduate.

Course work in Operations, Supply Chain, Lean/Six-Sigma, and/or Continuous Improvement

Familiar with MS Office products (Access, Excel, PowerPoint, Word)

**Job Description** : During this co-op, your responsibilities will consist of providing strategic support to the following Supply Chain functions at a global level: Customer service, Logistics/Transportation , Inventory Management , Scheduling and/or Replenishment , Warehousing.

**Company Name** : Enterprise Holdings.

**Reference Link** :  
<https://careers.enterprise.com/job/el-dorado/management-trainee/430/5530514>

**Duration** : N/A.

**Place of Internship** : EL Dorado/Magnolia.

**Deadline to Apply** : N/A.

**Other Details** : Medical, Dental and Vision and many other great health and wellness benefits. Earn paid days off, depending on tenure and status. Employer-matching 401(k) retirement savings plans. As an Enterprise employee, you'll enjoy discounts on vehicle rentals and purchases.

**Department** : Management Trainee.

**Requirements** : Must be at least 18 years old Bachelors degree required. Must have a valid driver's license in with no more than two moving violations and/or at fault accidents in the past 3 years. No DWI/DUI/DWAI or other drug and/or alcohol-related convictions on driving record in past 5 years. Must be authorized to work in the United States and not require work authorization sponsorship by our company for this position now or in the future.

**Job Description** : As a Management Trainee, you are empowered to make business decisions that greatly affect your career as well as the bottom line. Teach you how to deliver superior customer service, and how to effectively communicate with customers, vendors and co-workers. You'll learn proper sales techniques and problem-solving skills. You'll gain responsibility for developing new business and maintaining current relationships. You'll be responsible for understanding cost control, reading your branch's P&L statement and understanding what it takes to run a profitable business. In your development to become a successful manager at Enterprise, you'll learn how to mentor, train, manage and promote a staff of your own.

**Company Name** : Enterprise Holdings.

**Reference Link** : <https://careers.enterprise.com/job/little-rock/management-trainee-internship/430/5396096>

**Duration** : N/A.

**Place of Internship** : Little Rock Metro - AR - US.

**Deadline to Apply** : N/A.

**Other Details** : Not only is it a paid internship program, but interns may also be eligible for performance incentives and employee referral rewards.

**Department** : Management Trainee.

**Requirements** : Must be 18 years of age or older. Must be a current Senior enrolled and graduating with a Bachelor's degree by December 2017 in a college or university. Must have a valid driver's license with no more than 2 moving violations and/or at fault accidents in the past 5 years. No drug or alcohol related conviction on your record in the past 5 years (i.e., DUI, DWI) Must be authorized to work in the United States and not require work authorization sponsorship by our company for this position now or in the future.

**Job Description** : When you join Management Internship Program, you'll acquire highly marketable skills and experience pertaining to every aspect of running a successful business. You'll soon discover that every day is different because it is filled with so many new, exciting, rewarding and often unexpected challenges. There is one consistent aspect, however - everyday, you'll learn more about sales/marketing, customer service, business management, and administrative skills than you ever thought possible.

**Company Name** : Johnson & Johnson.

**Reference Link** : [https://jobs.jnj.com/jobs/00001B3E/Co-op%2C+Accounting-Finance+\(2017+-+2018\)?!lang=en-US](https://jobs.jnj.com/jobs/00001B3E/Co-op%2C+Accounting-Finance+(2017+-+2018)?!lang=en-US)

**Duration** : 6 Months.

**Place of Internship** : Primary Location mentioned is United States.

**Deadline to Apply** : **N/A.**

**Other Details** : The Co-op program is the primary feeder for entrance into Johnson & Johnson's Finance Leadership Development Program (FLDP). The Financial Leadership Development Program (FLDP) is a two-year program designed specifically to prepare future generations of business leaders within the Johnson & Johnson accounting and finance organization.

**Department** : Finance.

**Requirements** : Legal Authorization to work in the United States, without requiring sponsorship for employment visa status (e.g. H1-B status) now or in the future is required. A minimum 3.00 cumulative GPA is required. Current enrollment in an accredited College/University is required. Ability to work full-time during the six-month program is required. Finance/Accounting Majors are preferred. Intermediate level of knowledge of MS Excel and Word is required.

**Job Description** : The Co-op Program is a six-month program focused on providing college students with practical business experience. It allows them to develop leadership technical and communication skills as well as broaden their understanding of the concepts learned in school and "get a taste of the real world" before they are fully committed to it. The Co-op program participants will be better able to apply concepts learned in the classroom and will be able to ask more poignant questions of their professors to further their goals and education.



**Company Name** : Edward Jones

**Reference Link** : <http://careers.edwardjones.com/explore-opportunities/students/branch-intern.html>

**Duration** : Interns work 40 hours per week during the 10-week program .

**Place of Internship** : Based on your preferences after accepting into the program.

**Deadline to Apply** : Applications for the 2018 Financial Advisor Internship are accepted from Aug. 1 through Nov 1.

**Other Details** : Compensated hourly while receiving real-world experience working in a branch office.

**Department** : Financial Advisor

**Requirements** : Must be in good academic standing in college or university. Have a minimum GPA of 3.0. Have a strong interest in pursuing the Financial Advisor career. Display excellent leadership, communication, teamwork and service skills

**Job Description** : As an intern, you may participate in the following activities: Branch seminar planning; Marketing support; Promotion of branch activities; Assistance with networking and community involvement; Assistance with client services as allowable

**Company Name** : Edward Jones

**Reference Link** :  
<http://careers.edwardjones.com/explore-opportunities/students/hq-intern.html>

**Duration** : Over the course of 10 weeks.

**Place of Internship** : St. Louis and Tempe headquarters.

**Deadline to Apply** : Beginning in August, going through October.

**Other Details** : N/A.

**Department** : HQ Intern.

**Requirements** : Are completing their sophomore or junior year of college. Demonstrate a drive to succeed, have a strong interest in understanding the financial services industry, and have a minimum GPA of 3.0; Have excellent analytical, leadership, communication, and service skills. Are eligible to work in the U.S.

**Company Name** : Edward Jones

**Reference Link** : <http://careers.edwardjones.com/explore-opportunities/students/internship-for-graduate-students.html>

**Duration** : 10 Weeks.

**Place of Internship** : St. Louis or Tempe headquarters.

**Deadline to Apply** : N/A.

**Other Details** : The Accelerated Leadership Program internship is a full time, paid program. Upon successful completion of the Graduate Internship, interns will have the opportunity to apply for other opportunities throughout the firm, including our Graduate-level Accelerated Leadership Development Program. The Graduate Leadership Development Program is a two-year rotational program at Edward Jones.

**Department** : Internship for Graduate Students.

**Requirements** : Full-time, first-year graduate students. GPA: 3.0. 2+ years' prior experience. Demonstrated leadership skills (work, campus).

**Job Description** : Networking opportunities with peers, technical experts, and senior leadership. Contribute to a specific business area while also gaining exposure to the organization and learning how business areas interact. Support learning and development offerings to strengthen your core skill set for your internship. Mentoring to provide insight into the transition from college into the professional workplace. Speaker Series featuring senior leaders and important topics such as innovation, product review, etc. Capstone presentation to senior leadership.

**Company Name** : Edward Jones.

**Reference Link** :  
<http://careers.edwardjones.com/explore-opportunities/students/co-op-program.html>

**Duration** : Minimum of a 14-week program.

**Place of Internship** : St. Louis or Tempe headquarters.

**Deadline to Apply** : N/A.

**Other Details** : Paid opportunity. 20 hours minimum per week. Minimum of a 14-week program.

**Department** : HQ Co-op.

**Requirements** : Currently enrolled in your sophomore year or higher. Motivated, results-oriented. Business, Accounting and Finance major. Minimum GPA 2.7. Skilled in analytics, leadership, communication, teamwork and client service. Relevant experience and leadership or participation in student organizations is a plus. Able to commit to at least 14 consecutive weeks of work. Eligible to work in the U.S.

**Job Description** : This cooperative education (co-op) program integrates a career experience with your schooling. By working in a role that uses skills you have learned in school during the same semester that you take classes, you can immediately apply and sharpen your skills.

You will work within the firm's Operations division, which is dedicated to providing branch teams with clear, timely and accurate information, and processing account transactions that help fulfill clients' financial needs.

There are opportunities in three areas in Operations:

- 1) Retirement Services Department.
- 2) Tax Hotline Department.
- 3) Cost Basis Department.

**Company Name** : Edward Jones.

**Reference Link** :  
<http://careers.edwardjones.com/explore-opportunities/students/branch-full-time.html>

**Duration** : The program lasts seven months for those with their Series 7 and 66 licenses, and nine months for everyone else. The program includes a mix of training and hands-on application.

**Place of Internship** : The first portion of the program takes place in their headquarters.

**Deadline to Apply** : N/A.

**Other Details** : You'll be compensated biweekly during training, then transition to the traditional Financial Advisor compensation structure that rewards you based on the work you put in to the role.

**Department** : Financial Advisor Career Development Program.

**Requirements** : Students completing their junior or senior college year (with one semester remaining before graduation) are eligible to apply. Students with a minimum GPA of 3.0. Candidates who demonstrate a drive to succeed and have a strong interest in pursuing the Financial Advisor career after graduation.

**Company Name** : Edward Jones.

**Reference Link** :  
<http://careers.edwardjones.com/explore-opportunities/students/hq-full-time.html>

**Duration** : As an RDP associate, you'll rotate through various divisions of the firm over a period of 12 to 18 months. The challenges are purposeful and the personal rewards are immeasurable.

**Place of Internship** : Opportunities are available in both St. Louis, Mo., and Tempe, Ariz.

**Deadline to Apply** : N/A.

**Other Details** : N/A.

**Department** : Rotational Development Program (RDP)

**Requirements** : Are in their senior year of college. Have previous internship experience. Demonstrate a strong interest in understanding the financial services industry and have a minimum GPA of 3.0. Have excellent analytical, leadership, communication, teamwork and service skills. Are eligible to work in the U.S.

**Job Description** : The purpose of our RDP is to provide the associate with a broader perspective, and wider exposure to the work in preparation for their final placement.

They are also committed to developing and expanding the knowledge of our RDP associates through the following programs: Competitive Strategies. Study for Series 7 or 66 license, or required department licensing. Branch visits. Speaker Series.

**Company Name** : State Farm.

**Reference Link** : <https://statefarm.csod.com/ats/careersite/JobDetails.aspx?site=1&id=1447>

**Duration** : N/A.

**Place of Internship** : Tempe, AZ.

**Deadline to Apply** : N/A.

**Other Details** : Looking for 2 summer interns. One in Tempe, AZ and one in Richardson, TX.  
Dates – May 14, 2017 – July 27, 2017

**Department** : Accounting/Finance and Analytics related (Intern - Internal Audit).

**Requirements** :

**Accounting/Finance Preferred Qualifications:**

Minimum GPA of 3.5 out of 4.0 (overall and in major); Pursuing degree in Accounting and/or Finance; 12 hours or more of accounting coursework before the start of the internship; Proficiency in MS Excel; Must have at least one semester of school to complete after the internship; Strong critical thinking, leadership, initiative, communication and relationship building skills

**Analytics Preferred Qualifications:**

Minimum GPA of 3.5 out of 4.0 (overall and in major); Pursuing degree in Business Analytics; Mathematics, Economics, MIS, Statistics, Actuarial Science, Insurance, Accounting and/or Finance; Proficiency in MS Excel (VBA is a plus) and Access; Experience with querying data or database management tools; Must have at least one semester of school to complete after the internship; Strong critical thinking, leadership, initiative, communication and relationship building skills; Qualified candidates will have intellectual curiosity and the technical aptitude to utilize financial, statistical and other types of data to analyze business problems, draw conclusions and articulate recommendations

**Job Description** : Accounting/Finance and Analytics related functions may include:

- 1) Enterprise Financial Operations.
- 2) Internal Audit / Risk and Compliance.
- 3) Planning and Analysis.

**Company Name** : State Farm.

**Reference Link** : <https://statefarm.csod.com/ats/careersite/JobDetails.aspx?site=1&id=1320>

**Duration** : N/A.

**Place of Internship** : Bloomington, IL.

**Deadline to Apply** : N/A.

**Other Details** : N/A.

**Department** : Business, Journalism, Communications, Marketing, Accounting, Finance, Economics or a related field (Intern - Strategic Resources).

**Requirements** : Excellent written and verbal communication skills are essential, with a keen attention to detail. Solid analytical and critical thinking skills with demonstrated ability to explain important issues. Ability to effectively use available resources and proactively seek additional research resources. Willingness to work independently, assume additional responsibilities on short notice, and to be a self-starter. Ability to develop efficient processes and prioritize work effectively. Ability to interact and collaborate effectively with State Farm associates at all levels of the organization. An understanding of the insurance, banking and/or financial services industries is preferred. Proficient in Excel and other Microsoft Office Products.

**Job Description** : This role will focus on supporting research needs related to the P&C, Life, Banking and Financial Services industries, but may also involve research into other industries. Candidates may also be responsible for researching and analyzing about how the current and future State Farm customer experience compares to competitors.



**Company Name** : Walmart.

**Reference Link** :  
<https://careers.walmart.com/us/jobs/909387BR-2018-summer-intern-global-audit-services-bentonville-ar>

**Duration** : 10-week program.

**Place of Internship** : BENTONVILLE, AR.

**Deadline to Apply** : N/A.

**Other Details** : Multiple health plan options , Vision & dental plans for you & dependents , Associate discounts in-store and online , Financial benefits including 401(k), stock purchase plans and more , Education assistance for Associate and dependents.

**Department** : Accounting and Finance. Team - Audit.

**Requirements** : Pursuing a BS/BA in Accounting, Finance, Economics, Business, Strategy or other quantitative/technical related field

- GPA 3.0+
- 12 credit hours of Accounting upon graduation.
- Eligible to work in the U.S. without restrictions.
- Working knowledge of Microsoft Office (Excel, PowerPoint, etc.)
- 2nd language, not required, but a plus.

**Job Description** : Within Global Audit Services, it is expected that you participate in the full life cycle of an audit project. You will be given specific project responsibilities, which range from planning the audit engagement to writing the audit report. Through the audit project, you will develop a thorough understanding of how to evaluate and control risk. You will deliver the results of the audit to senior Audit and Business leadership and help to recommend actions plans to resolve issues.

**Company Name** : Walmart.

**Reference Link** :  
<https://careers.walmart.com/us/jobs/883333BR-2018-summer-intern-accounting-analyst-global-shared-services-bentonville-ar>

**Duration** : 11 - Week.

**Place of Internship** : BENTONVILLE, AR.

**Deadline to Apply** : N/A.

**Other Details** : Multiple health plan options , Vision & dental plans for you & dependents , Associate discounts in-store and online , Financial benefits including 401(k), stock purchase plans and more , Education assistance for Associate and dependents.

**Department** : Accounting and Finance. Team - Accounting and Controls.

**Requirements** : Pursuing a Bachelor of Science/Bachelor of Arts in Accounting, Finance, Economics, Business, Strategy or other quantitative/technical related field.

- 3.0 GPA or higher.
- Eligible to work in the U.S. without restrictions.

**Job Description** : You will receive leadership development, professional mentorship and technical training via cohort-based learning environments. There will also be many events for all interns company-wide, which are sponsored by the Corporate Intern Program, including the Executive Speaker Series, community volunteering, an intern/executive softball game, a distribution center tour, a Northwest Arkansas Naturals baseball game, etc. These events allow you to learn more about Walmart and develop relationships with interns across the company.

**Company Name** : Walmart.

**Reference Link** :  
<https://careers.walmart.com/us/jobs/909373BR-2018-summer-intern-accounting-and-finance-development-program-bentonville-ar>

**Duration** : 10-week internship.

**Place of Internship** : BENTONVILLE, AR.

**Other Details** : Multiple health plan options , Vision & dental plans for you & dependents , Associate discounts in-store and online , Financial benefits including 401(k), stock purchase plans and more , Education assistance for Associate and dependents.

**Department** : Accounting and Finance. Team - Finance and Corporate Strategy.

**Requirements** : Pursuing a BS/BA in Accounting, Finance, Economics, Business, Strategy or other quantitative/technical related field.

- Eligible to work in the U.S. without restrictions.
- GPA 3.5+
- 12 credit hours of Accounting upon graduation.

**Job Description** : The Opportunity

Endless opportunities abound at the Fortune 1 company to jump start your post-college career via the Finance Rotational Program summer Accounting & Finance Development Program (AFDP) internship. We are searching for exceptional leader-potential students, to not only participate in the internship, but who also have an interest in a full-time position in the exclusive two-year Accounting & Finance Development Program (AFDP), upon graduation. Each year, only 14 candidates are selected for the AFDP Program, to launch their career in an accelerated development program that places them on a career fast track at the world's largest retailer. Program participants also have the opportunity to be selected for an in-market international rotation. Opportunities also exist for rotations at our Global eCommerce complex in Silicon Valley.

The Internship

The opportunity begins with the internship. During the fast-paced 10-week internship, opportunities will exist to work on challenging and innovative strategically-relevant projects that will drive our business forward, and impact not only the business, but our customers. Through hands-on experience, you'll learn how to immediately navigate and own a project, while working in a dynamic team environment. Accounting and finance experience can be gained through an internship on a team in Strategy, Operations, Merchandising, Treasury, Tax, Controller's Office, Supply Chain, Marketing, Real Estate and Forecasting, Planning & Analysis (FP&A).

**Company Name** : Johnson & Johnson.

**Reference Link** :  
<https://jobs.jnj.com/jobs/00001AL6/4-Consumer-Customer-Development-Internship-2018?lang=en-us&src=JB-10281>

**Duration** : 10 – 12 week assignment from June to August 2018.

**Place of Internship** : Skillman and Morris Plains, NJ

Fort Washington, PA

Buffalo Grove, IL

Cumberland, RI

Rogers, AR

Los Angeles, CA

**Deadline to Apply** : N/A.

**Other Details** : N/A.

**Department** : Job Function - Administration.

**Requirements** : Enrollment at an accredited college/university and actively pursuing at least a Bachelors Degree is required. Actively pursuing a Sales, Marketing, Finance, or Business academic major is preferred. Minimum cumulative GPA 3.0 (based on 4.0 scale) is preferred. Ability to work full-time (40 hours/week) during the Internship is required. Proficiency in Microsoft Office applications (Excel, Word, PowerPoint) is required. Ability to prioritize tasks and manage multiple activities concurrently is required. Ability to provide own transportation to/from work location is required. Demonstrated leadership and/or participation in campus/community service activities is preferred. Legal authorization to work in the United States, without requiring sponsorship for employment visa status (e.g. H1-B status) now or in the future is required.

**Job Description** : As a Sales/Customer Development Intern, you will be incorporated into the day-to-day business practices of the Sales organization through project responsibility focused on: analyzing data to understand business drivers and trends, assisting with the management of promotional display programs, reporting and evaluating monthly sales versus forecast activity, supporting the new item launch process, supporting Sales Operations tools, executing retail and consumer initiatives and additional projects that support our key business initiatives. The Internship Program also offers a robust learning curriculum that is comprised of both on-the-job training and formal learning to enhance professional skills development.

**Company Name** : ArcBest.

**Reference Link** : <https://arcb.csod.com/ats/careersite/JobDetails.aspx?id=294&site=2>

**Duration** : N/A.

**Place of Internship** : Fort Smith, AR.

**Deadline to Apply** : N/A.

**Other Details** : Medical , Dental , Vision plans , Group Term Life Insurance , 401K and Defined Contribution Retirement Plans , Education Assistance for Advanced Degrees , Stock Options , Variable Employee Discount Partnerships.

**Department** : Pricing & Supply Chain Intern.

**Requirements** : Superior academic and leadership achievement; Excellent analytical and innovative ability; Must be detail oriented and enjoy a fast paced, multi-tasking, customer service minded environment; Must have a high level of competency in mathematics and data analysis; Must have excellent communications, negotiating and organizational skills

**Job Description** : Daily communication with ArcBest's nationwide sales team regarding the interpretation, negotiation, and administration of pricing arrangements

Special projects, including but not limited to, review of specific customer accounts to determine changes in price, shipment handling, and other operational considerations in order to reduce costs and increase revenues to ensure maximum profitability

Maintain a positive attitude in a highly intense environment

Work in a team setting to accomplish department goals

Other duties, as assigned